|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  | [Rule Name[Sorted Ascending](https://mitel.my.salesforce.com/01Q?fcf=00BU0000003HTKw&setupid=WorkflowRules&lsi=-1)](https://mitel.my.salesforce.com/01Q?fcf=00BU0000003HTKw&setupid=WorkflowRules&lsi=-1) | [**Description**](https://mitel.my.salesforce.com/01Q?fcf=00BU0000003HTKw&setupid=WorkflowRules&lsi=2) | [**Object**](https://mitel.my.salesforce.com/01Q?fcf=00BU0000003HTKw&setupid=WorkflowRules&lsi=3) | [**Active**](https://mitel.my.salesforce.com/01Q?fcf=00BU0000003HTKw&setupid=WorkflowRules&lsi=4) | [**Last Modified By**](https://mitel.my.salesforce.com/01Q?fcf=00BU0000003HTKw&setupid=WorkflowRules&lsi=5) |
|  | [Assigned to Partner](https://mitel.my.salesforce.com/01Q4U0000015Ez2) |  | Lead | Not Checked | [aclag](https://mitel.my.salesforce.com/005U0000002XIR0) |
|  | [Deal Registration Denied](https://mitel.my.salesforce.com/01Q4U0000015Ez3) |  | Lead | Not Checked | [aclag](https://mitel.my.salesforce.com/005U0000002XIR0) |
|  | [Lead - Prospect Reg Lead Accepted not Converted English](https://mitel.my.salesforce.com/01Q0P0000009Okh) | Sends an email to a Partner when a Prospect Reg Lead is status "Accepted Run Rate not Converted" when the Partner Language is English | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Accepted not Converted French](https://mitel.my.salesforce.com/01Q0P0000009Oki) | Sends an email to a Partner when a Prospect Reg Lead is status "Accepted Run Rate not Converted" when the Partner Language is French | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Accepted not Converted German](https://mitel.my.salesforce.com/01Q0P0000009Okj) | Sends an email to a Partner when a Prospect Reg Lead is status "Accepted Run Rate not Converted" when the Partner Language is German | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Accepted not Converted Italian](https://mitel.my.salesforce.com/01Q0P0000009Okk) | Sends an email to a Partner when a Prospect Reg Lead is status "Accepted Run Rate not Converted" when the Partner Language is Italian | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Accepted not Converted Portuguese](https://mitel.my.salesforce.com/01Q0P0000009Okl) | Sends an email to a Partner when a Prospect Reg Lead is status "Accepted Run Rate not Converted" when the Partner Language is Portuguese | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Accepted not Converted Spanish](https://mitel.my.salesforce.com/01Q0P0000009Okm) | Sends an email to a Partner when a Prospect Reg Lead is status "Accepted Run Rate not Converted" when the Partner Language is Spanish | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Converted Partner Notification - English](https://mitel.my.salesforce.com/01Q0P0000009NqF) | Sends an email to a Partner when a Prospect Reg Lead is Converted into an Opportunity when the Partner Language is English | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Converted Partner Notification - French](https://mitel.my.salesforce.com/01Q0P0000009NqG) | Sends an email to a Partner when a Prospect Reg Lead is Converted into an Opportunity when the Partner Language is French | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Converted Partner Notification - German](https://mitel.my.salesforce.com/01Q0P0000009NqH) | Sends an email to a Partner when a Prospect Reg Lead is Converted into an Opportunity when the Partner Language is German | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Converted Partner Notification - Italian](https://mitel.my.salesforce.com/01Q0P0000009NqI) | Sends an email to a Partner when a Prospect Reg Lead is Converted into an Opportunity when the Partner Language is Italian | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Converted Partner Notification - Portuguese](https://mitel.my.salesforce.com/01Q0P0000009NqJ) | Sends an email to a Partner when a Prospect Reg Lead is Converted into an Opportunity when the Partner Language is Protuguese | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead - Prospect Reg Lead Converted Partner Notification - Spanish](https://mitel.my.salesforce.com/01Q0P0000009NqK) | Sends an email to a Partner when a Prospect Reg Lead is Converted into an Opportunity when the Partner Language is Spanish | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead Rejected Already Direct Customer English](https://mitel.my.salesforce.com/01Q0P0000009NpD) | Sends out Rejection email notification to Prospect Reg Leads in English and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Already Direct Customer French](https://mitel.my.salesforce.com/01Q0P0000009NpE) | Sends out Rejection email notification to Prospect Reg Leads in French and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Already Direct Customer German](https://mitel.my.salesforce.com/01Q0P0000009NpF) | Sends out Rejection email notification to Prospect Reg Leads in German and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Already Direct Customer Italian](https://mitel.my.salesforce.com/01Q0P0000009NpG) | Sends out Rejection email notification to Prospect Reg Leads in Italian and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Already Direct Customer Portuguese](https://mitel.my.salesforce.com/01Q0P0000009NpH) | Sends out Rejection email notification to Prospect Reg Leads in Portuguese and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Already Direct Customer Spanish](https://mitel.my.salesforce.com/01Q0P0000009NpI) | Sends out Rejection email notification to Prospect Reg Leads in Spanish and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Duplicate Email English](https://mitel.my.salesforce.com/01Q0P0000009NpJ) | Sends out Rejection email notification to Prospect Reg Leads in English and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Duplicate Email French](https://mitel.my.salesforce.com/01Q0P0000009NpK) | Sends out Rejection email notification to Prospect Reg Leads in French and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Duplicate Email German](https://mitel.my.salesforce.com/01Q0P0000009NpL) | Sends out Rejection email notification to Prospect Reg Leads in German and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Duplicate Email Italian](https://mitel.my.salesforce.com/01Q0P0000009NpM) | Sends out Rejection email notification to Prospect Reg Leads in Italian and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Duplicate Email Portuguese](https://mitel.my.salesforce.com/01Q0P0000009NpN) | Sends out Rejection email notification to Prospect Reg Leads in Portuguese and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Duplicate Email Spanish](https://mitel.my.salesforce.com/01Q0P0000009NpO) | Sends out Rejection email notification to Prospect Reg Leads in Spanish and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Inaccurate Data Email English](https://mitel.my.salesforce.com/01Q0P0000009NpP) | Sends out Rejection email notification to Prospect Reg Leads in English and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Inaccurate Data Email French](https://mitel.my.salesforce.com/01Q0P0000009NpQ) | Sends out Rejection email notification to Prospect Reg Leads in French and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Inaccurate Data Email German](https://mitel.my.salesforce.com/01Q0P0000009NpR) | Sends out Rejection email notification to Prospect Reg Leads in German and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Inaccurate Data Email Italian](https://mitel.my.salesforce.com/01Q0P0000009NpS) | Sends out Rejection email notification to Prospect Reg Leads in Italian and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Inaccurate Data Email Portuguese](https://mitel.my.salesforce.com/01Q0P0000009NpT) | Sends out Rejection email notification to Prospect Reg Leads in Portuguese and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead Rejected Inaccurate Data Email Spanish](https://mitel.my.salesforce.com/01Q0P0000009NpU) | Sends out Rejection email notification to Prospect Reg Leads in Spanish and includes the specific Rejection reason | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  |  |  |  |  |  |
|  | [Lead: ANZ Region Update](https://mitel.my.salesforce.com/01QU0000000XyGt) | When a new lead is created and the role contains Pre-sales ANZ the region will default to Australia. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Company Type - Partner](https://mitel.my.salesforce.com/01Qd0000000eRr1) | Workflow to update a hidden field (Account Type - Conversion) that is used to dictate the Account Record Type upon conversion. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Contact Center Included when PSC is Contact Center](https://mitel.my.salesforce.com/01QU0000000Y0GO) | 1/15/15 Workflow to update the Contact Center Included field to "YES" when Product Suite Category of Contact Center is chosen | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Contact Center Not Included when PSC removes Contact Center](https://mitel.my.salesforce.com/01QU0000000Y0GP) | 1/15/15 Workflow to update the Contact Center Included field to "NO" when Product Suite Category of Contact Center is removed from the chosen values | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Created by TD Update Distributor](https://mitel.my.salesforce.com/01QU0000000Y3an) | When a lead is created by Tech Data Gold Partner User, update Dist to Tech Data | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Email Populated No Sync to Marketo FALSE](https://mitel.my.salesforce.com/01Q4U0000015EMF) | Set the field value of "No Sync to Marketo" to FALSE when the Lead Email is populated | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Incumbent Lead Registration](https://mitel.my.salesforce.com/01Qd0000000eUU9) | Workflow to remove the expiration date of a Lead Registration when the Incumbent field is checked. | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Incumbent Unchecked](https://mitel.my.salesforce.com/01Qd0000000eUUA) | Workflow to check if a Lead Registration is no longer the incumbent, if so, the expiration date needs to be calculated. | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Lead Set Actions](https://mitel.my.salesforce.com/01QU0000000Xoxd) | Stamp lead set by and date of status change when lead status is set to BD Pending | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Marketing? Check Box](https://mitel.my.salesforce.com/01QU0000000QBi4) | When a lead is saved with the lead gen check box populated, it automatically populates the marketing checkbox? | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Marketo Comment to Lead Description Update](https://mitel.my.salesforce.com/01QU0000000YCrx) | 9/29/2015 When Marketo pushes a lead with the "Description (hidden)" field populated - because Marketo can not map direct to Description - populate the Description field on create. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: NetSolutions Autoresponse](https://mitel.my.salesforce.com/01Qd0000000e4gl) | Workflow to send email to contact when NetSolutions lead is created. Email to be sent from the lead owner when send Introductory Email field is checked. | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Phase = Prospect or Suspect Change to BANT](https://mitel.my.salesforce.com/01QU0000000YBuv) | 8/28/2015: If Phase = Prospect or Suspect change to BANT | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Phase BANT update BANT Date](https://mitel.my.salesforce.com/01QU0000000YAVQ) | 11/10/15 update from "every time edited" to "every time edited to meet criteria" 7/28/15: If Phase = BANT AND BANT date is null, then BANT field will update with today's date. - C. Hennessey | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Phase Prospect](https://mitel.my.salesforce.com/01QU0000000YC7Q) | 9/4/2015: If Phase = Prospect AND Prospect date is null, then Prospect field will update with today's date.-C.Hennessey | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [LEAD: Populate Referral Rock UID](https://mitel.my.salesforce.com/01Q4U0000015ENM) | When Referral Rock Member ID is populated, update the Referral Rock UID | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Proposal Not Sent](https://mitel.my.salesforce.com/01QU0000000Y24a) | 02/20/2015: Created for NetSolutions Inside Sales lead conversion. Updates to No when Stage is moved from Proposal to another value | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Proposal Sent](https://mitel.my.salesforce.com/01QU0000000Y24Q) | 02/20/2015: Created for NetSolutions Inside Sales lead conversion. Updates to Yes when Stage is moved to Proposal | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Prospective Partner Lead Response](https://mitel.my.salesforce.com/01Q0P0000009Qpt) | When a Prospective Partner Lead is created, an Email Notification goes back to the lead confirming receipt of their information. | Lead | Not Checked | [aclag](https://mitel.my.salesforce.com/005U0000002XIR0) |
|  | [LEAD: Referral Rock Country to Address Update](https://mitel.my.salesforce.com/01Q4U0000015FND) | Update the Address Country with the Referral Rock Country field value if the Address Country is blank and the Referral Rock Country is populated | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [LEAD: Referral Rock Lead Source Client Referral](https://mitel.my.salesforce.com/01Q4U0000015EMX) | For external Referral Rock referrals, add "Client Referral" to the "Lead Source" field | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [LEAD: Referral Rock Lead Source Employee Referral](https://mitel.my.salesforce.com/01Q4U0000015EMY) | For internal employee Referral Rock references, add "Employee Referral" to the "Lead Source" field | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [LEAD: Referral Rock Status Defaults to Pending](https://mitel.my.salesforce.com/01Q4U0000015EMZ) | When the Referral Rock Member ID field is populated, set the Referral Rock Status to Pending | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Registration Expiration Date](https://mitel.my.salesforce.com/01Qd0000000eRr2) | Workflow to calculate the expiration date of a lead registration. | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Registration Expiration Date: International](https://mitel.my.salesforce.com/01Qd0000000eUUB) | Workflow to calculate the expiration date of a Lead Registration of today + 540 days when a Lead Registration is created. (Based upon Region on Lead Registration) | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Registration Expiration Date: North America](https://mitel.my.salesforce.com/01Qd0000000eUUC) | Workflow to calculate the expiration date of a Lead Registration of today + 270 days when a Lead Registration is created. (Based upon Region on Lead Registration) | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [LEAD: Send to Referral Rock](https://mitel.my.salesforce.com/01Q4U0000015FFF) | When Referral Rock Status is set to Pending or Denied and Send to Referral Rock is False, set it to TRUE | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Stamp Contact Info](https://mitel.my.salesforce.com/01QU0000000XwvH) | Stamp contact info for lead to opp conversion | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Distributor to TECH DATA](https://mitel.my.salesforce.com/01QU0000000Y25s) | Update Lead Distributor to Tech Data when the Distributor (hidden) field value is TECH DATA | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Update Lead Referral Source for BizX](https://mitel.my.salesforce.com/01QU0000000Y2vP) | 3/5/15 Updates the Lead Referral Source field with BizX when one of the BizX website names is in the Original Referrer field | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Lead Referral Source for GetVoip](https://mitel.my.salesforce.com/01QU0000000Y2vQ) | 3/5/15 Updates the Lead Referral Source field with GetVoip | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Lead Referral Source for Mitel.com](https://mitel.my.salesforce.com/01QU0000000Y2vR) | 3/5/15 Updates the Lead Referral Source field with Mitel.com, Google.co, Yahoo.com and Bing.com | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Lead Registration Checkbox](https://mitel.my.salesforce.com/01Qd0000000eRr3) | Workflow to update lead registration checkbox (used for lead conversion record type) when the record type is lead registration. | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Update Owner Forecast Information](https://mitel.my.salesforce.com/01Q0P000000YQ6N) | Update the Forecast Theatre, Forecast Region, Forecast Sub Region, Forecast Division, Forecast Sales Area, Forecast Country fields with values from the Owner User Forecast fields when a Lead is created or the Owner is changed | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Lead: Update Partner Language to French](https://mitel.my.salesforce.com/01Q0P0000009NpV) | Evaluates the Partner Country and sets the Partner Language to French in certain cases. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Partner Language to German](https://mitel.my.salesforce.com/01Q0P0000009NpW) | Evaluates the Partner Country and sets the Partner Language to German in certain cases. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Partner Language to Italian](https://mitel.my.salesforce.com/01Q0P0000009NpX) | Evaluates the Partner Country and sets the Partner Language to Italian in certain cases. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Partner Language to Portuguese](https://mitel.my.salesforce.com/01Q0P0000009NpY) | Evaluates the Partner Country and sets the Partner Language to Portuguese in certain cases. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Partner Language to Spanish](https://mitel.my.salesforce.com/01Q0P0000009NpZ) | Evaluates the Partner Country and sets the Partner Language to Spanish in certain cases. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Region United Kingdom to UKISA](https://mitel.my.salesforce.com/01Q0P000000YRFp) |  | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Region United States to USA](https://mitel.my.salesforce.com/01Q0P000000YREw) | If Lead Region is United States update it to USA | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Lead: Update Subregion to "Distribution"](https://mitel.my.salesforce.com/01Q0P0000009Nt4) | When the lead owner's Forecast Sub Region contains Distribution, set the Lead Region to USA and the Lead Sub Region to Distribution. | Lead | Not Checked | [KMota](https://mitel.my.salesforce.com/0050P0000074K89) |
|  | [Leads: Regional Sales Director (Southeast)](https://mitel.my.salesforce.com/01Q0P000000YNHX) | 9/1/2016: When the Regional Sales Director (Southeast) Stephanie Ford is assigned to a lead she will received a lead email notification. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Leads:Regional Sales Director (Central)](https://mitel.my.salesforce.com/01Q0P000000YNHc) | 9/1/2016: When the Regional Sales Director (Central) John Perrizo is assigned to a lead he will received a lead email notification. | Lead | Not Checked | [SJais](https://mitel.my.salesforce.com/0050P000009Hau3) |
|  | [Notify Partner](https://mitel.my.salesforce.com/01Q4U0000015Ez4) |  | Lead | Not Checked | [aclag](https://mitel.my.salesforce.com/005U0000002XIR0) |